Local Market Update – November 2025A Research Tool Provided by SmartMLS



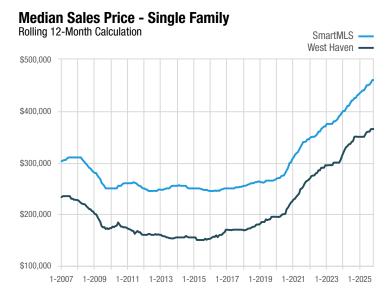
West Haven

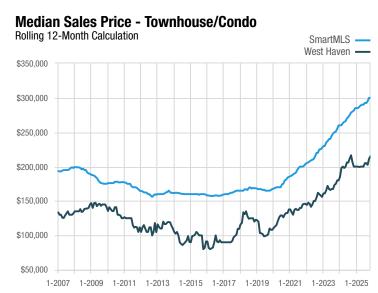
New Haven County

Single Family		November			Year to Date			
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change		
New Listings	28	23	- 17.9%	396	370	- 6.6%		
Pending Sales	25	27	+ 8.0%	307	282	- 8.1%		
Closed Sales	24	24	0.0%	287	282	- 1.7%		
Days on Market Until Sale	29	39	+ 34.5%	22	23	+ 4.5%		
Median Sales Price*	\$340,000	\$348,000	+ 2.4%	\$350,000	\$371,000	+ 6.0%		
Average Sales Price*	\$367,521	\$364,413	- 0.8%	\$361,115	\$383,325	+ 6.2%		
Percent of List Price Received*	99.3%	100.5%	+ 1.2%	103.5%	102.9%	- 0.6%		
Inventory of Homes for Sale	70	62	- 11.4%		_	_		
Months Supply of Inventory	2.6	2.3	- 11.5%		_	_		

Townhouse/Condo	November			Year to Date			
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change	
New Listings	6	5	- 16.7%	88	96	+ 9.1%	
Pending Sales	6	4	- 33.3%	69	77	+ 11.6%	
Closed Sales	5	4	- 20.0%	66	81	+ 22.7%	
Days on Market Until Sale	11	25	+ 127.3%	29	22	- 24.1%	
Median Sales Price*	\$200,000	\$270,000	+ 35.0%	\$202,500	\$215,000	+ 6.2%	
Average Sales Price*	\$214,900	\$287,500	+ 33.8%	\$261,761	\$238,920	- 8.7%	
Percent of List Price Received*	99.5%	100.7%	+ 1.2%	99.5%	100.6%	+ 1.1%	
Inventory of Homes for Sale	13	16	+ 23.1%		_	_	
Months Supply of Inventory	2.1	2.2	+ 4.8%		_	_	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.