

New Britain

Hartford County

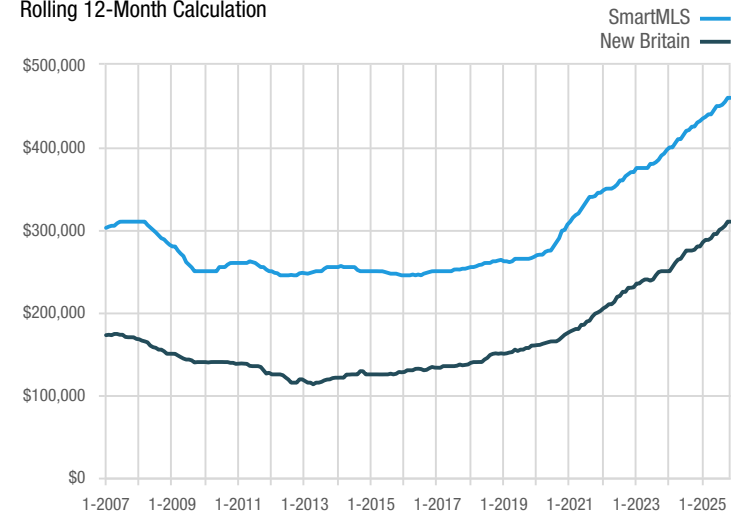
Single Family	November			Year to Date		
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change
New Listings	27	19	- 29.6%	365	369	+ 1.1%
Pending Sales	23	25	+ 8.7%	297	314	+ 5.7%
Closed Sales	24	21	- 12.5%	296	307	+ 3.7%
Days on Market Until Sale	16	24	+ 50.0%	20	19	- 5.0%
Median Sales Price*	\$277,000	\$325,000	+ 17.3%	\$280,000	\$310,000	+ 10.7%
Average Sales Price*	\$285,063	\$327,176	+ 14.8%	\$286,862	\$318,949	+ 11.2%
Percent of List Price Received*	105.5%	101.6%	- 3.7%	105.0%	103.9%	- 1.0%
Inventory of Homes for Sale	64	48	- 25.0%	—	—	—
Months Supply of Inventory	2.4	1.7	- 29.2%	—	—	—

Townhouse/Condo	November			Year to Date		
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change
New Listings	2	6	+ 200.0%	64	69	+ 7.8%
Pending Sales	5	8	+ 60.0%	53	63	+ 18.9%
Closed Sales	4	1	- 75.0%	53	57	+ 7.5%
Days on Market Until Sale	10	4	- 60.0%	23	17	- 26.1%
Median Sales Price*	\$206,250	\$251,000	+ 21.7%	\$185,000	\$205,000	+ 10.8%
Average Sales Price*	\$195,625	\$251,000	+ 28.3%	\$178,980	\$194,509	+ 8.7%
Percent of List Price Received*	105.9%	111.6%	+ 5.4%	104.5%	102.1%	- 2.3%
Inventory of Homes for Sale	9	7	- 22.2%	—	—	—
Months Supply of Inventory	1.9	1.3	- 31.6%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

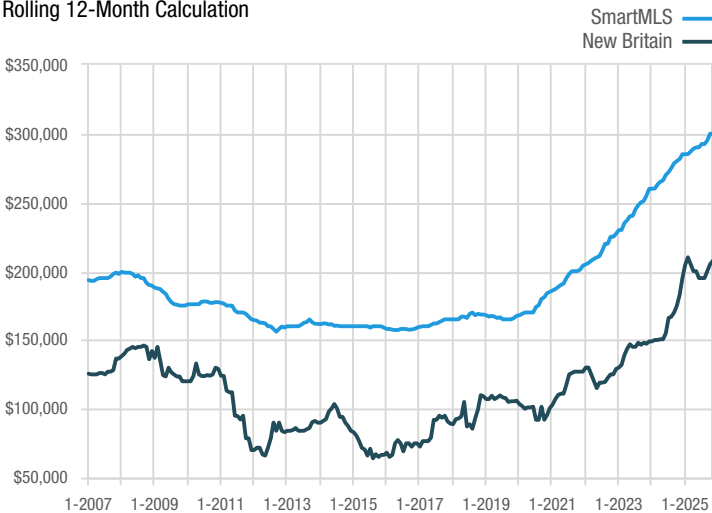
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.