Local Market Update – November 2025A Research Tool Provided by SmartMLS



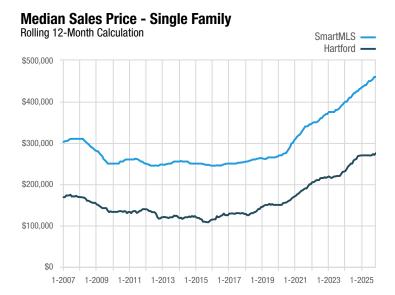
Hartford

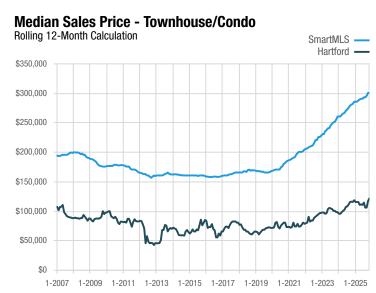
Hartford County

Single Family		November			Year to Date			
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change		
New Listings	24	19	- 20.8%	290	232	- 20.0%		
Pending Sales	21	18	- 14.3%	206	196	- 4.9%		
Closed Sales	18	18	0.0%	190	195	+ 2.6%		
Days on Market Until Sale	32	58	+ 81.3%	27	30	+ 11.1%		
Median Sales Price*	\$260,000	\$275,000	+ 5.8%	\$269,500	\$275,000	+ 2.0%		
Average Sales Price*	\$264,050	\$334,722	+ 26.8%	\$297,139	\$321,392	+ 8.2%		
Percent of List Price Received*	102.3%	103.0%	+ 0.7%	103.5%	102.7%	- 0.8%		
Inventory of Homes for Sale	60	38	- 36.7%		_	_		
Months Supply of Inventory	3.3	2.1	- 36.4%		_	_		

Townhouse/Condo	November			Year to Date			
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change	
New Listings	5	12	+ 140.0%	143	159	+ 11.2%	
Pending Sales	10	11	+ 10.0%	104	106	+ 1.9%	
Closed Sales	9	9	0.0%	101	99	- 2.0%	
Days on Market Until Sale	29	50	+ 72.4%	40	36	- 10.0%	
Median Sales Price*	\$80,000	\$139,000	+ 73.8%	\$115,000	\$120,000	+ 4.3%	
Average Sales Price*	\$132,722	\$165,644	+ 24.8%	\$126,388	\$154,780	+ 22.5%	
Percent of List Price Received*	99.3%	97.5%	- 1.8%	98.4%	96.8%	- 1.6%	
Inventory of Homes for Sale	23	36	+ 56.5%		_	_	
Months Supply of Inventory	2.4	3.8	+ 58.3%			_	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.