Local Market Update – March 2025A Research Tool Provided by SmartMLS



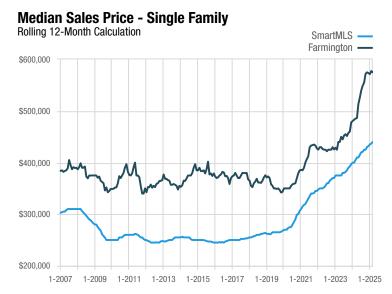
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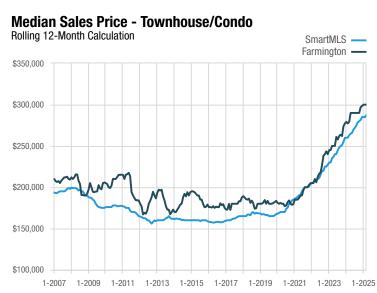
Hartford County

Single Family		March			Year to Date			
Key Metrics	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change		
New Listings	13	19	+ 46.2%	36	44	+ 22.2%		
Pending Sales	12	11	- 8.3%	29	40	+ 37.9%		
Closed Sales	5	9	+ 80.0%	25	34	+ 36.0%		
Days on Market Until Sale	48	20	- 58.3%	28	24	- 14.3%		
Median Sales Price*	\$470,000	\$430,000	- 8.5%	\$470,000	\$464,450	- 1.2%		
Average Sales Price*	\$751,000	\$543,611	- 27.6%	\$581,376	\$713,862	+ 22.8%		
Percent of List Price Received*	96.3%	100.4%	+ 4.3%	101.6%	103.3%	+ 1.7%		
Inventory of Homes for Sale	19	22	+ 15.8%		_	_		
Months Supply of Inventory	1.3	1.3	0.0%		_	_		

Townhouse/Condo	March			Year to Date			
Key Metrics	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change	
New Listings	15	11	- 26.7%	35	29	- 17.1%	
Pending Sales	10	7	- 30.0%	28	23	- 17.9%	
Closed Sales	10	9	- 10.0%	25	22	- 12.0%	
Days on Market Until Sale	10	13	+ 30.0%	15	37	+ 146.7%	
Median Sales Price*	\$251,750	\$270,000	+ 7.2%	\$285,000	\$303,750	+ 6.6%	
Average Sales Price*	\$349,680	\$288,889	- 17.4%	\$350,440	\$358,095	+ 2.2%	
Percent of List Price Received*	113.1%	102.7%	- 9.2%	107.2%	103.9%	- 3.1%	
Inventory of Homes for Sale	13	13	0.0%		_	_	
Months Supply of Inventory	1.4	1.2	- 14.3%		_	_	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.