

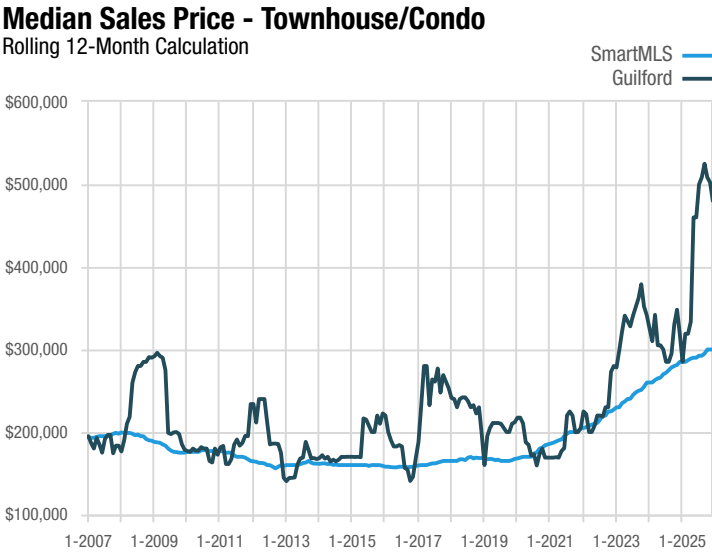
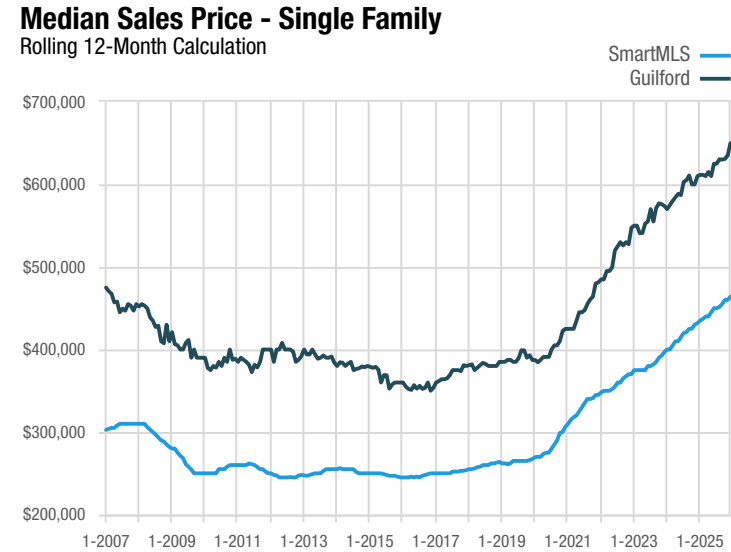
Guilford

New Haven County

| Single Family                   | December  |           |          | Year to Date |              |          |
|---------------------------------|-----------|-----------|----------|--------------|--------------|----------|
| Key Metrics                     | 2024      | 2025      | % Change | Thru 12-2024 | Thru 12-2025 | % Change |
| New Listings                    | 4         | 8         | + 100.0% | 302          | 314          | + 4.0%   |
| Pending Sales                   | 7         | 17        | + 142.9% | 244          | 250          | + 2.5%   |
| Closed Sales                    | 14        | 18        | + 28.6%  | 248          | 255          | + 2.8%   |
| Days on Market Until Sale       | 40        | 23        | - 42.5%  | 25           | 28           | + 12.0%  |
| Median Sales Price*             | \$561,000 | \$659,000 | + 17.5%  | \$610,000    | \$649,900    | + 6.5%   |
| Average Sales Price*            | \$650,022 | \$810,883 | + 24.7%  | \$769,309    | \$762,420    | - 0.9%   |
| Percent of List Price Received* | 104.0%    | 102.2%    | - 1.7%   | 102.8%       | 102.7%       | - 0.1%   |
| Inventory of Homes for Sale     | 43        | 41        | - 4.7%   | —            | —            | —        |
| Months Supply of Inventory      | 2.1       | 2.0       | - 4.8%   | —            | —            | —        |

| Townhouse/Condo                 | December  |           |          | Year to Date |              |          |
|---------------------------------|-----------|-----------|----------|--------------|--------------|----------|
| Key Metrics                     | 2024      | 2025      | % Change | Thru 12-2024 | Thru 12-2025 | % Change |
| New Listings                    | 2         | 0         | - 100.0% | 69           | 59           | - 14.5%  |
| Pending Sales                   | 1         | 2         | + 100.0% | 61           | 52           | - 14.8%  |
| Closed Sales                    | 1         | 5         | + 400.0% | 63           | 54           | - 14.3%  |
| Days on Market Until Sale       | 8         | 29        | + 262.5% | 41           | 66           | + 61.0%  |
| Median Sales Price*             | \$220,000 | \$297,000 | + 35.0%  | \$319,000    | \$480,000    | + 50.5%  |
| Average Sales Price*            | \$220,000 | \$503,400 | + 128.8% | \$609,954    | \$779,726    | + 27.8%  |
| Percent of List Price Received* | 110.1%    | 99.6%     | - 9.5%   | 100.8%       | 99.4%        | - 1.4%   |
| Inventory of Homes for Sale     | 18        | 11        | - 38.9%  | —            | —            | —        |
| Months Supply of Inventory      | 3.5       | 2.5       | - 28.6%  | —            | —            | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.