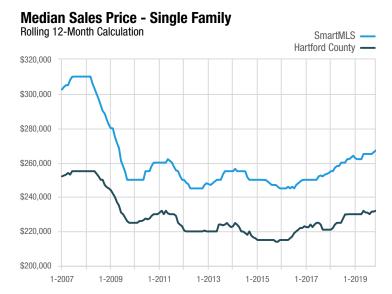


Hartford County

Single Family		November			Year to Date			
Key Metrics	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change		
New Listings	714	685	- 4.1%	11,994	11,876	- 1.0%		
Pending Sales	621	709	+ 14.2%	7,821	8,176	+ 4.5%		
Closed Sales	693	634	- 8.5%	7,843	7,946	+ 1.3%		
Days on Market Until Sale	65	60	- 7.7%	50	58	+ 16.0%		
Median Sales Price*	\$225,000	\$231,043	+ 2.7%	\$232,500	\$234,000	+ 0.6%		
Average Sales Price*	\$262,296	\$263,197	+ 0.3%	\$267,672	\$270,929	+ 1.2%		
Percent of List Price Received*	97.6%	97.8%	+ 0.2%	98.2%	98.5%	+ 0.3%		
Inventory of Homes for Sale	3,243	2,948	- 9.1%		_	_		
Months Supply of Inventory	4.7	4.0	- 14.9%			_		

Townhouse/Condo	November			Year to Date			
Key Metrics	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change	
New Listings	179	180	+ 0.6%	2,983	2,838	- 4.9%	
Pending Sales	154	170	+ 10.4%	2,049	2,091	+ 2.0%	
Closed Sales	180	177	- 1.7%	2,061	2,037	- 1.2%	
Days on Market Until Sale	66	45	- 31.8%	61	61	0.0%	
Median Sales Price*	\$148,500	\$154,900	+ 4.3%	\$153,000	\$152,500	- 0.3%	
Average Sales Price*	\$171,744	\$171,779	+ 0.0%	\$172,824	\$174,308	+ 0.9%	
Percent of List Price Received*	97.0%	97.6%	+ 0.6%	96.5%	97.1%	+ 0.6%	
Inventory of Homes for Sale	741	643	- 13.2%		_	_	
Months Supply of Inventory	4.0	3.5	- 12.5%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.