## **Local Market Update – November 2025**A Research Tool Provided by SmartMLS



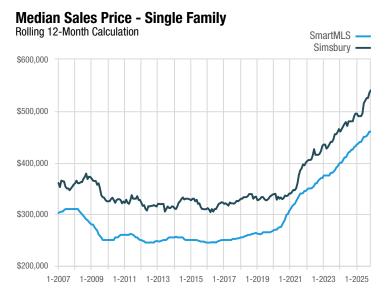
## **Simsbury**

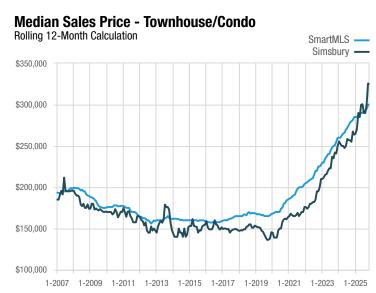
**Hartford County** 

Single Family		November			Year to Date			
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change		
New Listings	11	9	- 18.2%	259	289	+ 11.6%		
Pending Sales	25	17	- 32.0%	221	245	+ 10.9%		
Closed Sales	22	17	- 22.7%	210	240	+ 14.3%		
Days on Market Until Sale	16	9	- 43.8%	14	13	- 7.1%		
Median Sales Price*	\$505,000	\$545,000	+ 7.9%	\$492,500	\$550,000	+ 11.7%		
Average Sales Price*	\$525,545	\$570,853	+ 8.6%	\$537,118	\$588,675	+ 9.6%		
Percent of List Price Received*	104.5%	105.9%	+ 1.3%	108.1%	108.8%	+ 0.6%		
Inventory of Homes for Sale	25	25	0.0%		_	_		
Months Supply of Inventory	1.3	1.1	- 15.4%		_	_		

Townhouse/Condo		November			Year to Date			
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change		
New Listings	6	4	- 33.3%	83	73	- 12.0%		
Pending Sales	7	3	- 57.1%	77	61	- 20.8%		
Closed Sales	9	2	- 77.8%	75	60	- 20.0%		
Days on Market Until Sale	9	17	+ 88.9%	14	11	- 21.4%		
Median Sales Price*	\$370,000	\$437,500	+ 18.2%	\$265,000	\$330,000	+ 24.5%		
Average Sales Price*	\$437,478	\$437,500	+ 0.0%	\$306,605	\$352,046	+ 14.8%		
Percent of List Price Received*	109.0%	108.3%	- 0.6%	106.7%	105.9%	- 0.7%		
Inventory of Homes for Sale	8	9	+ 12.5%		_	_		
Months Supply of Inventory	1.2	1.6	+ 33.3%		_	_		

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.