Local Market Update – November 2025A Research Tool Provided by SmartMLS



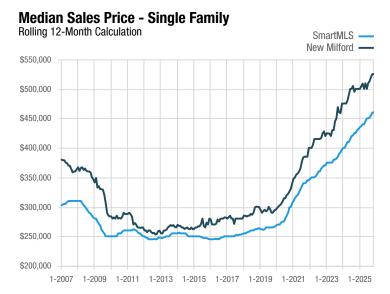
New Milford

Litchfield County

Single Family		November			Year to Date			
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change		
New Listings	14	18	+ 28.6%	273	310	+ 13.6%		
Pending Sales	21	17	- 19.0%	218	223	+ 2.3%		
Closed Sales	24	13	- 45.8%	210	224	+ 6.7%		
Days on Market Until Sale	42	41	- 2.4%	49	40	- 18.4%		
Median Sales Price*	\$472,750	\$460,000	- 2.7%	\$499,950	\$525,000	+ 5.0%		
Average Sales Price*	\$573,106	\$514,577	- 10.2%	\$592,850	\$573,245	- 3.3%		
Percent of List Price Received*	99.2%	98.7%	- 0.5%	100.8%	100.4%	- 0.4%		
Inventory of Homes for Sale	65	74	+ 13.8%		_	_		
Months Supply of Inventory	3.4	3.6	+ 5.9%		_	_		

Townhouse/Condo		November			Year to Date			
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change		
New Listings	3	4	+ 33.3%	80	98	+ 22.5%		
Pending Sales	8	7	- 12.5%	73	69	- 5.5%		
Closed Sales	8	6	- 25.0%	74	67	- 9.5%		
Days on Market Until Sale	28	40	+ 42.9%	25	23	- 8.0%		
Median Sales Price*	\$217,500	\$293,500	+ 34.9%	\$232,500	\$246,500	+ 6.0%		
Average Sales Price*	\$224,350	\$315,167	+ 40.5%	\$265,730	\$275,444	+ 3.7%		
Percent of List Price Received*	103.1%	98.8%	- 4.2%	100.4%	101.1%	+ 0.7%		
Inventory of Homes for Sale	10	23	+ 130.0%		_	_		
Months Supply of Inventory	1.6	3.6	+ 125.0%		_	_		

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.