## **Local Market Update – November 2025**A Research Tool Provided by SmartMLS



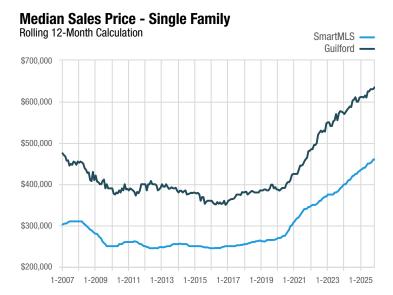
## **Guilford**

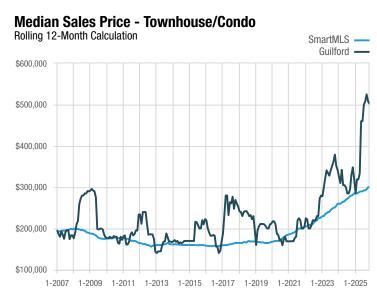
**New Haven County** 

Single Family		November			Year to Date			
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change		
New Listings	20	11	- 45.0%	298	306	+ 2.7%		
Pending Sales	21	13	- 38.1%	237	233	- 1.7%		
Closed Sales	18	16	- 11.1%	234	237	+ 1.3%		
Days on Market Until Sale	20	20	0.0%	24	28	+ 16.7%		
Median Sales Price*	\$695,000	\$720,500	+ 3.7%	\$610,000	\$640,000	+ 4.9%		
Average Sales Price*	\$785,066	\$823,063	+ 4.8%	\$776,446	\$758,740	- 2.3%		
Percent of List Price Received*	102.2%	104.8%	+ 2.5%	102.7%	102.7%	0.0%		
Inventory of Homes for Sale	52	53	+ 1.9%		_	_		
Months Supply of Inventory	2.5	2.7	+ 8.0%		_	_		

Townhouse/Condo	November			Year to Date			
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change	
New Listings	3	3	0.0%	67	59	- 11.9%	
Pending Sales	2	6	+ 200.0%	60	50	- 16.7%	
Closed Sales	8	6	- 25.0%	62	49	- 21.0%	
Days on Market Until Sale	41	50	+ 22.0%	41	70	+ 70.7%	
Median Sales Price*	\$470,000	\$415,000	- 11.7%	\$333,600	\$525,000	+ 57.4%	
Average Sales Price*	\$700,863	\$574,917	- 18.0%	\$616,244	\$807,922	+ 31.1%	
Percent of List Price Received*	102.1%	98.3%	- 3.7%	100.6%	99.4%	- 1.2%	
Inventory of Homes for Sale	20	13	- 35.0%		_	_	
Months Supply of Inventory	3.9	3.1	- 20.5%		_	_	

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.