

Guilford

New Haven County

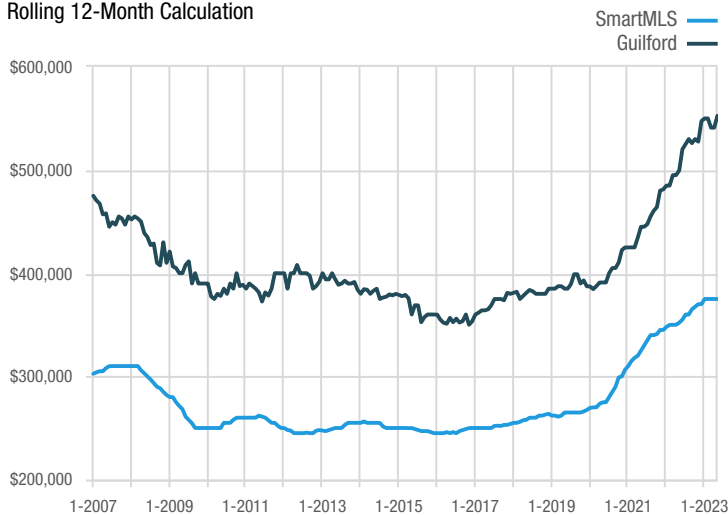
Single Family	August			Year to Date		
	2022	2023	% Change	Thru 8-2022	Thru 8-2023	% Change
New Listings	27	31	+ 14.8%	239	233	- 2.5%
Pending Sales	33	26	- 21.2%	209	175	- 16.3%
Closed Sales	31	29	- 6.5%	210	155	- 26.2%
Days on Market Until Sale	28	21	- 25.0%	40	30	- 25.0%
Median Sales Price*	\$600,000	\$570,000	- 5.0%	\$550,000	\$570,000	+ 3.6%
Average Sales Price*	\$644,906	\$676,293	+ 4.9%	\$628,150	\$669,757	+ 6.6%
Percent of List Price Received*	103.6%	103.1%	- 0.5%	103.6%	103.5%	- 0.1%
Inventory of Homes for Sale	60	57	- 5.0%	—	—	—
Months Supply of Inventory	2.2	2.6	+ 18.2%	—	—	—

Townhouse/Condo	August			Year to Date		
	2022	2023	% Change	Thru 8-2022	Thru 8-2023	% Change
New Listings	7	3	- 57.1%	59	43	- 27.1%
Pending Sales	6	2	- 66.7%	37	32	- 13.5%
Closed Sales	4	3	- 25.0%	37	28	- 24.3%
Days on Market Until Sale	13	18	+ 38.5%	53	25	- 52.8%
Median Sales Price*	\$265,450	\$750,000	+ 182.5%	\$276,500	\$351,500	+ 27.1%
Average Sales Price*	\$383,975	\$735,000	+ 91.4%	\$424,682	\$475,782	+ 12.0%
Percent of List Price Received*	99.5%	101.1%	+ 1.6%	102.1%	101.4%	- 0.7%
Inventory of Homes for Sale	20	16	- 20.0%	—	—	—
Months Supply of Inventory	3.5	4.8	+ 37.1%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

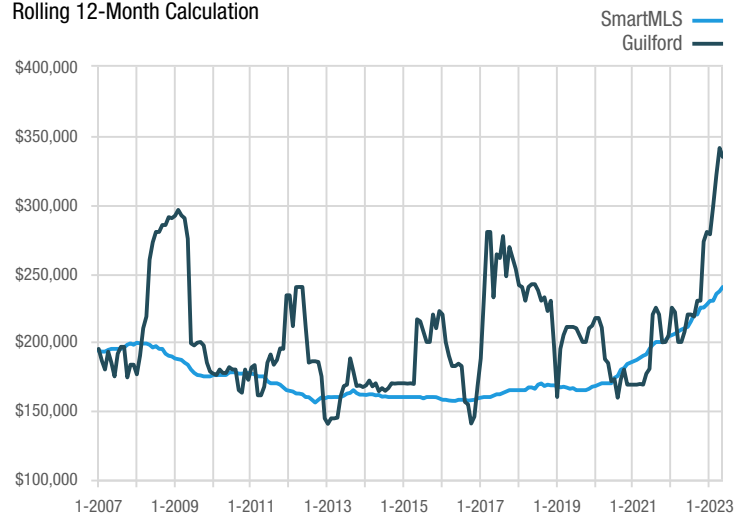
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.