## **Local Market Update – November 2025**A Research Tool Provided by SmartMLS



## **Essex**

## **Middlesex County**

Single Family		November			Year to Date			
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change		
New Listings	3	3	0.0%	104	104	0.0%		
Pending Sales	9	11	+ 22.2%	90	88	- 2.2%		
Closed Sales	5	4	- 20.0%	85	81	- 4.7%		
Days on Market Until Sale	34	8	- 76.5%	57	42	- 26.3%		
Median Sales Price*	\$615,000	\$587,500	- 4.5%	\$695,000	\$700,000	+ 0.7%		
Average Sales Price*	\$565,200	\$576,250	+ 2.0%	\$941,158	\$864,055	- 8.2%		
Percent of List Price Received*	97.5%	99.3%	+ 1.8%	99.0%	99.2%	+ 0.2%		
Inventory of Homes for Sale	18	14	- 22.2%		_	_		
Months Supply of Inventory	2.3	1.8	- 21.7%			_		

Townhouse/Condo	November			Year to Date			
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change	
New Listings	1	1	0.0%	9	15	+ 66.7%	
Pending Sales	0	0	0.0%	8	11	+ 37.5%	
Closed Sales	0	0	0.0%	9	11	+ 22.2%	
Days on Market Until Sale	_	_		8	14	+ 75.0%	
Median Sales Price*	_			\$345,000	\$390,000	+ 13.0%	
Average Sales Price*	_	_		\$343,333	\$377,705	+ 10.0%	
Percent of List Price Received*	_			100.8%	98.0%	- 2.8%	
Inventory of Homes for Sale	1	3	+ 200.0%		_	_	
Months Supply of Inventory	0.7	2.5	+ 257.1%		_	_	

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.