

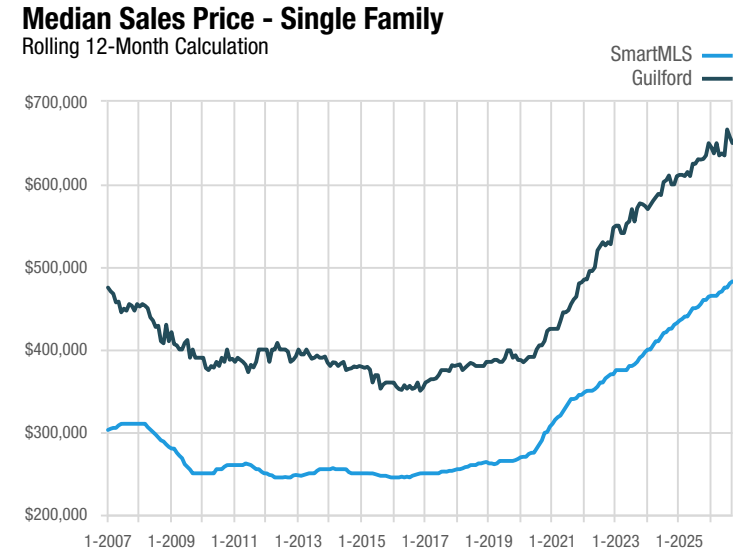
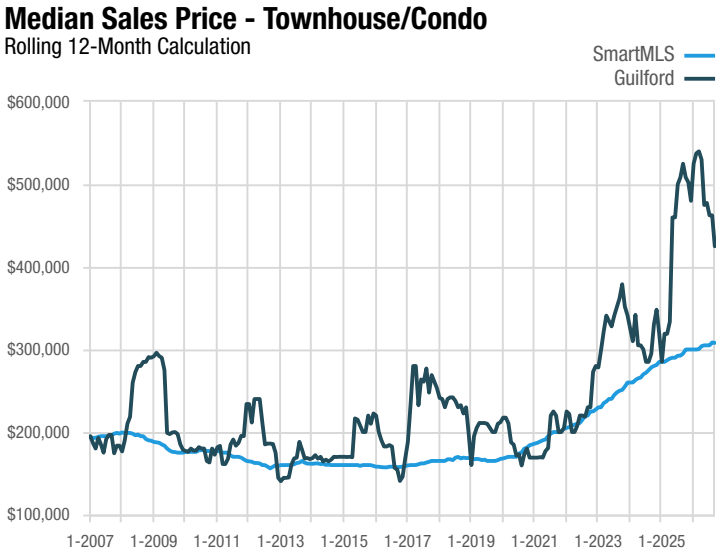
Guilford

New Haven County

Single Family	September			Year to Date		
Key Metrics	2025	2026	% Change	Thru 9-2025	Thru 9-2026	% Change
New Listings	35	27	- 22.9%	269	215	- 20.1%
Pending Sales	19	10	- 47.4%	193	156	- 19.2%
Closed Sales	24	13	- 45.8%	197	159	- 19.3%
Days on Market Until Sale	38	64	+ 68.4%	29	29	0.0%
Median Sales Price*	\$617,500	\$575,000	- 6.9%	\$651,700	\$675,000	+ 3.6%
Average Sales Price*	\$769,288	\$573,630	- 25.4%	\$766,974	\$806,336	+ 5.1%
Percent of List Price Received*	102.4%	100.2%	- 2.1%	103.1%	103.0%	- 0.1%
Inventory of Homes for Sale	71	59	- 16.9%	—	—	—
Months Supply of Inventory	3.4	3.3	- 2.9%	—	—	—

Townhouse/Condo	September			Year to Date		
Key Metrics	2025	2026	% Change	Thru 9-2025	Thru 9-2026	% Change
New Listings	6	12	+ 100.0%	51	71	+ 39.2%
Pending Sales	3	7	+ 133.3%	37	41	+ 10.8%
Closed Sales	8	5	- 37.5%	40	39	- 2.5%
Days on Market Until Sale	8	76	+ 850.0%	61	77	+ 26.2%
Median Sales Price*	\$840,183	\$320,000	- 61.9%	\$537,500	\$425,000	- 20.9%
Average Sales Price*	\$772,751	\$404,952	- 47.6%	\$847,486	\$521,436	- 38.5%
Percent of List Price Received*	102.3%	105.6%	+ 3.2%	100.3%	101.5%	+ 1.2%
Inventory of Homes for Sale	23	30	+ 30.4%	—	—	—
Months Supply of Inventory	5.9	6.4	+ 8.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.