

East Lyme

New London County

| Single Family                   | September |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2025      | 2026      | % Change | Thru 9-2025  | Thru 9-2026 | % Change |
| New Listings                    | 20        | 22        | + 10.0%  | 195          | 201         | + 3.1%   |
| Pending Sales                   | 10        | 21        | + 110.0% | 134          | 155         | + 15.7%  |
| Closed Sales                    | 16        | 21        | + 31.3%  | 135          | 146         | + 8.1%   |
| Days on Market Until Sale       | 10        | 24        | + 140.0% | 24           | 27          | + 12.5%  |
| Median Sales Price*             | \$536,000 | \$620,000 | + 15.7%  | \$537,000    | \$568,000   | + 5.8%   |
| Average Sales Price*            | \$621,755 | \$716,824 | + 15.3%  | \$654,057    | \$670,563   | + 2.5%   |
| Percent of List Price Received* | 104.3%    | 99.3%     | - 4.8%   | 101.7%       | 100.6%      | - 1.1%   |
| Inventory of Homes for Sale     | 51        | 44        | - 13.7%  | —            | —           | —        |
| Months Supply of Inventory      | 3.5       | 2.7       | - 22.9%  | —            | —           | —        |

| Townhouse/Condo                 | September |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2025      | 2026      | % Change | Thru 9-2025  | Thru 9-2026 | % Change |
| New Listings                    | 4         | 11        | + 175.0% | 64           | 67          | + 4.7%   |
| Pending Sales                   | 6         | 3         | - 50.0%  | 55           | 40          | - 27.3%  |
| Closed Sales                    | 5         | 4         | - 20.0%  | 55           | 44          | - 20.0%  |
| Days on Market Until Sale       | 22        | 7         | - 68.2%  | 24           | 32          | + 33.3%  |
| Median Sales Price*             | \$515,000 | \$360,000 | - 30.1%  | \$389,000    | \$389,900   | + 0.2%   |
| Average Sales Price*            | \$460,400 | \$388,475 | - 15.6%  | \$402,527    | \$411,193   | + 2.2%   |
| Percent of List Price Received* | 100.3%    | 100.9%    | + 0.6%   | 101.1%       | 100.8%      | - 0.3%   |
| Inventory of Homes for Sale     | 6         | 22        | + 266.7% | —            | —           | —        |
| Months Supply of Inventory      | 1.1       | 4.6       | + 318.2% | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

