

Berlin

Hartford County

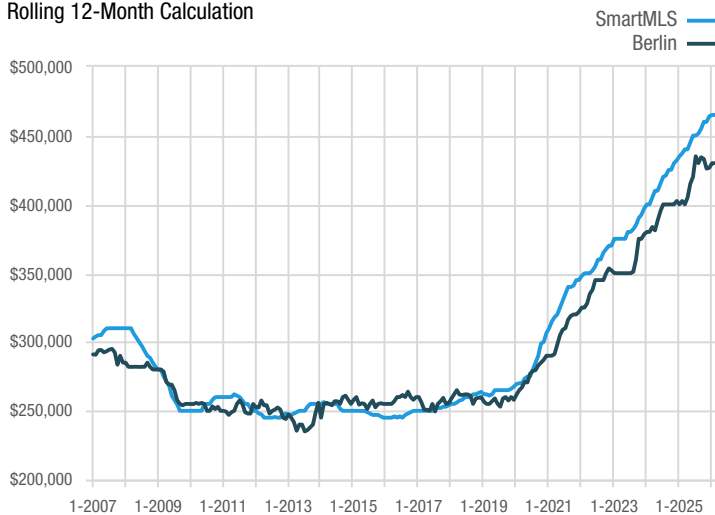
| Single Family | March | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2025 | 2026 | % Change | Thru 3-2025 | Thru 3-2026 | % Change |
| New Listings | 13 | 11 | - 15.4% | 32 | 19 | - 40.6% |
| Pending Sales | 15 | 6 | - 60.0% | 38 | 19 | - 50.0% |
| Closed Sales | 15 | 6 | - 60.0% | 30 | 18 | - 40.0% |
| Days on Market Until Sale | 34 | 38 | + 11.8% | 25 | 41 | + 64.0% |
| Median Sales Price* | \$380,000 | \$402,500 | + 5.9% | \$386,250 | \$404,025 | + 4.6% |
| Average Sales Price* | \$484,500 | \$411,583 | - 15.0% | \$447,933 | \$439,858 | - 1.8% |
| Percent of List Price Received* | 102.4% | 104.7% | + 2.2% | 102.6% | 100.9% | - 1.7% |
| Inventory of Homes for Sale | 14 | 18 | + 28.6% | — | — | — |
| Months Supply of Inventory | 1.1 | 1.5 | + 36.4% | — | — | — |

| Townhouse/Condo | March | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2025 | 2026 | % Change | Thru 3-2025 | Thru 3-2026 | % Change |
| New Listings | 5 | 1 | - 80.0% | 10 | 5 | - 50.0% |
| Pending Sales | 0 | 2 | — | 4 | 6 | + 50.0% |
| Closed Sales | 1 | 6 | + 500.0% | 3 | 7 | + 133.3% |
| Days on Market Until Sale | 6 | 18 | + 200.0% | 17 | 16 | - 5.9% |
| Median Sales Price* | \$261,000 | \$361,500 | + 38.5% | \$390,000 | \$358,000 | - 8.2% |
| Average Sales Price* | \$261,000 | \$376,793 | + 44.4% | \$370,333 | \$369,965 | - 0.1% |
| Percent of List Price Received* | 116.1% | 102.2% | - 12.0% | 108.9% | 102.8% | - 5.6% |
| Inventory of Homes for Sale | 5 | 3 | - 40.0% | — | — | — |
| Months Supply of Inventory | 1.4 | 1.0 | - 28.6% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

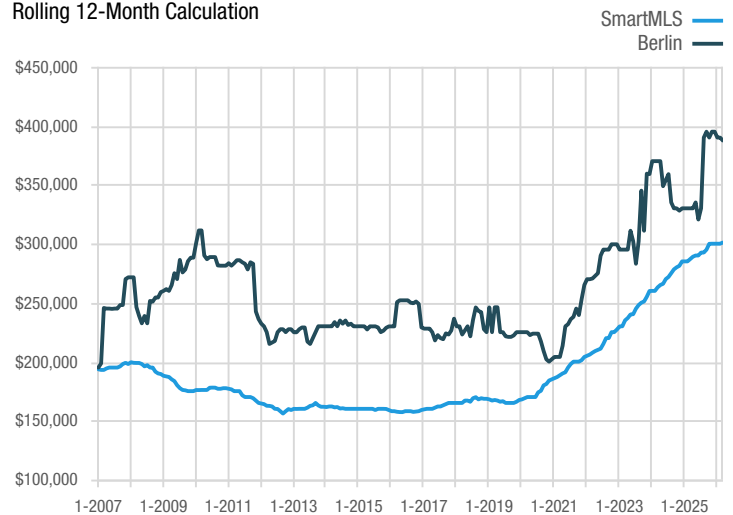
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.