## **Local Market Update – November 2025**A Research Tool Provided by SmartMLS



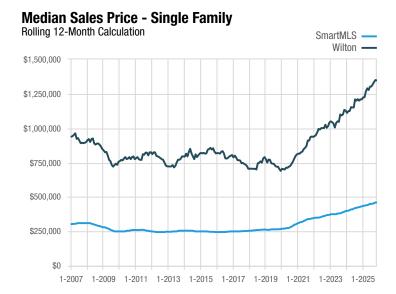
## Wilton

## **Fairfield County**

Single Family		November			Year to Date			
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change		
New Listings	7	6	- 14.3%	249	237	- 4.8%		
Pending Sales	13	10	- 23.1%	202	197	- 2.5%		
Closed Sales	17	14	- 17.6%	214	197	- 7.9%		
Days on Market Until Sale	26	48	+ 84.6%	29	29	0.0%		
Median Sales Price*	\$1,470,000	\$1,408,750	- 4.2%	\$1,212,500	\$1,350,000	+ 11.3%		
Average Sales Price*	\$1,575,265	\$1,336,821	- 15.1%	\$1,339,408	\$1,453,641	+ 8.5%		
Percent of List Price Received*	104.2%	102.7%	- 1.4%	106.5%	106.5%	0.0%		
Inventory of Homes for Sale	36	17	- 52.8%		_	_		
Months Supply of Inventory	1.9	0.9	- 52.6%			_		

Townhouse/Condo	November			Year to Date			
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change	
New Listings	2	2	0.0%	32	30	- 6.3%	
Pending Sales	3	1	- 66.7%	29	27	- 6.9%	
Closed Sales	4	1	- 75.0%	26	26	0.0%	
Days on Market Until Sale	26	12	- 53.8%	18	17	- 5.6%	
Median Sales Price*	\$586,930	\$540,000	- 8.0%	\$533,000	\$680,000	+ 27.6%	
Average Sales Price*	\$658,965	\$540,000	- 18.1%	\$650,148	\$753,885	+ 16.0%	
Percent of List Price Received*	100.1%	117.6%	+ 17.5%	104.9%	107.2%	+ 2.2%	
Inventory of Homes for Sale	3	4	+ 33.3%		_	_	
Months Supply of Inventory	1.0	1.5	+ 50.0%		_	_	

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.