## **Local Market Update – November 2025**A Research Tool Provided by SmartMLS



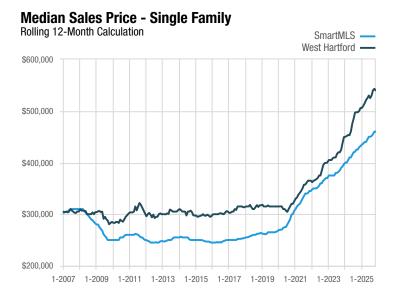
## **West Hartford**

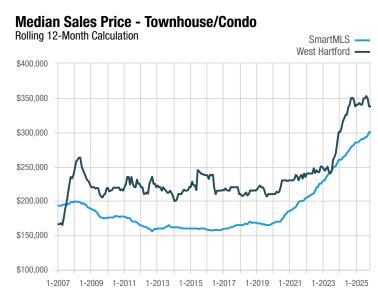
## **Hartford County**

Single Family	November			Year to Date			
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change	
New Listings	39	31	- 20.5%	644	588	- 8.7%	
Pending Sales	38	40	+ 5.3%	554	517	- 6.7%	
Closed Sales	48	42	- 12.5%	557	500	- 10.2%	
Days on Market Until Sale	16	18	+ 12.5%	16	14	- 12.5%	
Median Sales Price*	\$526,000	\$480,000	- 8.7%	\$506,000	\$540,000	+ 6.7%	
Average Sales Price*	\$554,903	\$566,096	+ 2.0%	\$560,787	\$597,030	+ 6.5%	
Percent of List Price Received*	105.2%	106.5%	+ 1.2%	108.3%	108.1%	- 0.2%	
Inventory of Homes for Sale	66	55	- 16.7%		_	_	
Months Supply of Inventory	1.3	1.2	- 7.7%			_	

Townhouse/Condo		November			Year to Date			
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change		
New Listings	13	8	- 38.5%	142	132	- 7.0%		
Pending Sales	10	8	- 20.0%	113	106	- 6.2%		
Closed Sales	10	4	- 60.0%	113	107	- 5.3%		
Days on Market Until Sale	14	14	0.0%	14	16	+ 14.3%		
Median Sales Price*	\$312,000	\$250,000	- 19.9%	\$344,900	\$340,000	- 1.4%		
Average Sales Price*	\$264,790	\$299,980	+ 13.3%	\$368,336	\$377,040	+ 2.4%		
Percent of List Price Received*	100.7%	106.8%	+ 6.1%	104.5%	104.1%	- 0.4%		
Inventory of Homes for Sale	38	34	- 10.5%		_	_		
Months Supply of Inventory	3.7	3.4	- 8.1%		_	_		

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.