Local Market Update – November 2025A Research Tool Provided by SmartMLS



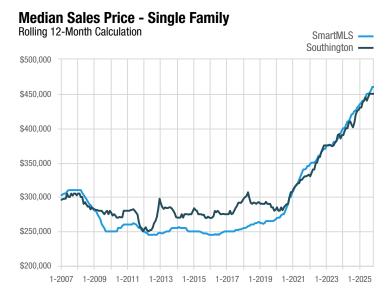
Southington

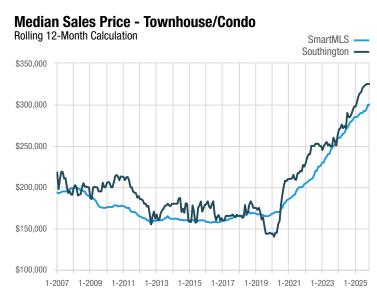
Hartford County

Single Family		November			Year to Date			
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change		
New Listings	24	25	+ 4.2%	374	433	+ 15.8%		
Pending Sales	28	25	- 10.7%	310	378	+ 21.9%		
Closed Sales	23	30	+ 30.4%	302	366	+ 21.2%		
Days on Market Until Sale	18	13	- 27.8%	16	16	0.0%		
Median Sales Price*	\$440,000	\$403,500	- 8.3%	\$428,250	\$450,000	+ 5.1%		
Average Sales Price*	\$439,957	\$463,654	+ 5.4%	\$476,995	\$496,173	+ 4.0%		
Percent of List Price Received*	102.1%	102.5%	+ 0.4%	103.6%	103.0%	- 0.6%		
Inventory of Homes for Sale	42	43	+ 2.4%		_	_		
Months Supply of Inventory	1.5	1.3	- 13.3%		_	_		

Townhouse/Condo		November			Year to Date		
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change	
New Listings	8	7	- 12.5%	104	122	+ 17.3%	
Pending Sales	6	8	+ 33.3%	91	108	+ 18.7%	
Closed Sales	7	10	+ 42.9%	95	102	+ 7.4%	
Days on Market Until Sale	6	44	+ 633.3%	10	22	+ 120.0%	
Median Sales Price*	\$260,000	\$319,925	+ 23.0%	\$285,000	\$325,000	+ 14.0%	
Average Sales Price*	\$304,557	\$331,275	+ 8.8%	\$303,351	\$328,198	+ 8.2%	
Percent of List Price Received*	102.8%	100.8%	- 1.9%	104.1%	102.9%	- 1.2%	
Inventory of Homes for Sale	15	10	- 33.3%		_	_	
Months Supply of Inventory	1.8	1.1	- 38.9%		_	_	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.