## **Local Market Update – November 2025**A Research Tool Provided by SmartMLS



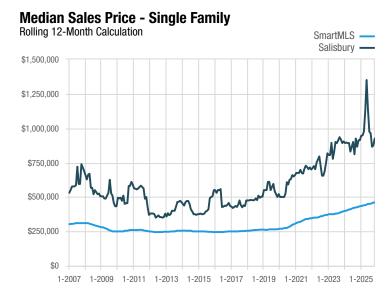
## **Salisbury**

**Litchfield County** 

Single Family	November			Year to Date			
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change	
New Listings	4	3	- 25.0%	66	78	+ 18.2%	
Pending Sales	3	9	+ 200.0%	43	48	+ 11.6%	
Closed Sales	4	3	- 25.0%	42	42	0.0%	
Days on Market Until Sale	55	92	+ 67.3%	54	85	+ 57.4%	
Median Sales Price*	\$837,500	\$2,755,600	+ 229.0%	\$912,500	\$925,000	+ 1.4%	
Average Sales Price*	\$856,750	\$2,095,200	+ 144.6%	\$1,226,964	\$1,462,883	+ 19.2%	
Percent of List Price Received*	100.8%	97.3%	- 3.5%	97.9%	97.3%	- 0.6%	
Inventory of Homes for Sale	23	26	+ 13.0%		_	_	
Months Supply of Inventory	5.6	5.9	+ 5.4%		_	_	

Townhouse/Condo		November			Year to Date		
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change	
New Listings	1	0	- 100.0%	2	5	+ 150.0%	
Pending Sales	1	0	- 100.0%	1	2	+ 100.0%	
Closed Sales	0	1		0	2	_	
Days on Market Until Sale	_	22	_	_	16	_	
Median Sales Price*	_	\$731,000	_	_	\$728,000	_	
Average Sales Price*	_	\$731,000	_	_	\$728,000	_	
Percent of List Price Received*	_	98.0%		_	99.0%	_	
Inventory of Homes for Sale	1	3	+ 200.0%	_	_	_	
Months Supply of Inventory	1.0	3.0	+ 200.0%		_	_	

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.