## **Local Market Update – November 2025**A Research Tool Provided by SmartMLS



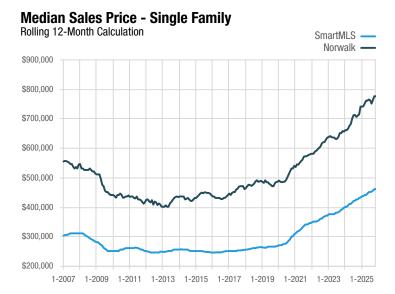
## **Norwalk**

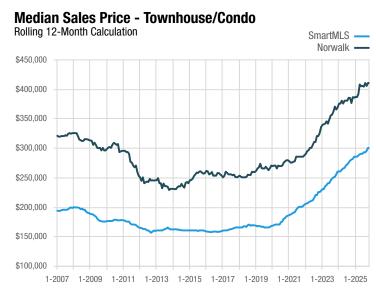
## **Fairfield County**

Single Family	November			Year to Date			
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change	
New Listings	33	31	- 6.1%	578	605	+ 4.7%	
Pending Sales	33	35	+ 6.1%	481	480	- 0.2%	
Closed Sales	40	45	+ 12.5%	471	469	- 0.4%	
Days on Market Until Sale	30	31	+ 3.3%	27	28	+ 3.7%	
Median Sales Price*	\$779,000	\$800,000	+ 2.7%	\$730,000	\$775,000	+ 6.2%	
Average Sales Price*	\$1,127,222	\$1,111,655	- 1.4%	\$965,484	\$991,504	+ 2.7%	
Percent of List Price Received*	102.9%	100.5%	- 2.3%	104.8%	104.1%	- 0.7%	
Inventory of Homes for Sale	76	80	+ 5.3%		_	_	
Months Supply of Inventory	1.8	1.9	+ 5.6%			_	

Townhouse/Condo		November			Year to Date			
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change		
New Listings	15	25	+ 66.7%	309	393	+ 27.2%		
Pending Sales	23	25	+ 8.7%	273	319	+ 16.8%		
Closed Sales	20	31	+ 55.0%	265	311	+ 17.4%		
Days on Market Until Sale	28	18	- 35.7%	25	25	0.0%		
Median Sales Price*	\$400,000	\$385,000	- 3.8%	\$386,000	\$416,000	+ 7.8%		
Average Sales Price*	\$397,956	\$422,010	+ 6.0%	\$457,011	\$485,456	+ 6.2%		
Percent of List Price Received*	102.5%	101.1%	- 1.4%	103.9%	102.3%	- 1.5%		
Inventory of Homes for Sale	42	64	+ 52.4%		_	_		
Months Supply of Inventory	1.8	2.3	+ 27.8%		_	_		

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.