## **Local Market Update – November 2025**A Research Tool Provided by SmartMLS



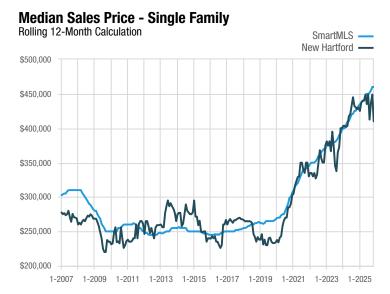
## **New Hartford**

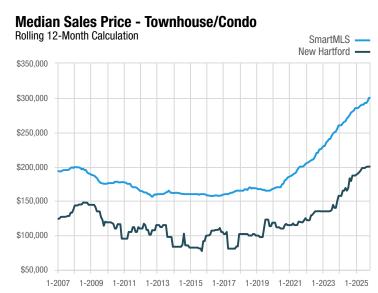
## **Litchfield County**

Single Family	November			Year to Date			
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change	
New Listings	5	5	0.0%	73	81	+ 11.0%	
Pending Sales	6	8	+ 33.3%	56	66	+ 17.9%	
Closed Sales	5	7	+ 40.0%	52	67	+ 28.8%	
Days on Market Until Sale	27	94	+ 248.1%	26	32	+ 23.1%	
Median Sales Price*	\$550,000	\$389,000	- 29.3%	\$437,500	\$449,000	+ 2.6%	
Average Sales Price*	\$547,000	\$491,271	- 10.2%	\$506,855	\$480,635	- 5.2%	
Percent of List Price Received*	100.8%	99.5%	- 1.3%	103.6%	103.9%	+ 0.3%	
Inventory of Homes for Sale	14	13	- 7.1%		_	_	
Months Supply of Inventory	2.8	2.2	- 21.4%			_	

Townhouse/Condo	November			Year to Date			
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change	
New Listings	2	1	- 50.0%	12	6	- 50.0%	
Pending Sales	0	1		13	6	- 53.8%	
Closed Sales	0	2		13	7	- 46.2%	
Days on Market Until Sale	_	45		11	25	+ 127.3%	
Median Sales Price*	_	\$193,750		\$187,000	\$200,000	+ 7.0%	
Average Sales Price*	_	\$193,750		\$180,538	\$199,214	+ 10.3%	
Percent of List Price Received*	_	96.9%		107.5%	104.6%	- 2.7%	
Inventory of Homes for Sale	2	1	- 50.0%		_	_	
Months Supply of Inventory	1.2	0.9	- 25.0%		_	_	

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.