## **Local Market Update – November 2025**A Research Tool Provided by SmartMLS



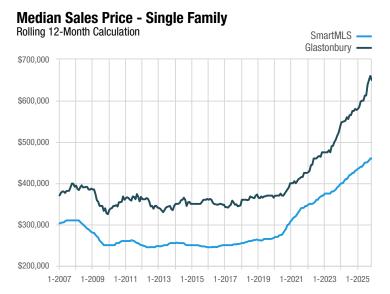
## **Glastonbury**

**Hartford County** 

Single Family		November			Year to Date			
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change		
New Listings	24	18	- 25.0%	353	365	+ 3.4%		
Pending Sales	33	18	- 45.5%	312	294	- 5.8%		
Closed Sales	30	22	- 26.7%	302	289	- 4.3%		
Days on Market Until Sale	39	28	- 28.2%	22	16	- 27.3%		
Median Sales Price*	\$612,450	\$560,000	- 8.6%	\$580,000	\$670,000	+ 15.5%		
Average Sales Price*	\$710,770	\$715,830	+ 0.7%	\$641,693	\$714,310	+ 11.3%		
Percent of List Price Received*	101.5%	103.4%	+ 1.9%	105.4%	106.4%	+ 0.9%		
Inventory of Homes for Sale	34	41	+ 20.6%		_	_		
Months Supply of Inventory	1.2	1.6	+ 33.3%		_	_		

Townhouse/Condo	November			Year to Date			
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change	
New Listings	6	12	+ 100.0%	100	119	+ 19.0%	
Pending Sales	7	12	+ 71.4%	88	96	+ 9.1%	
Closed Sales	6	5	- 16.7%	88	91	+ 3.4%	
Days on Market Until Sale	9	21	+ 133.3%	12	13	+ 8.3%	
Median Sales Price*	\$383,500	\$310,000	- 19.2%	\$331,000	\$332,500	+ 0.5%	
Average Sales Price*	\$442,833	\$282,400	- 36.2%	\$351,477	\$368,393	+ 4.8%	
Percent of List Price Received*	103.8%	99.1%	- 4.5%	105.6%	106.1%	+ 0.5%	
Inventory of Homes for Sale	10	18	+ 80.0%		_	_	
Months Supply of Inventory	1.2	2.2	+ 83.3%		_	_	

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.