

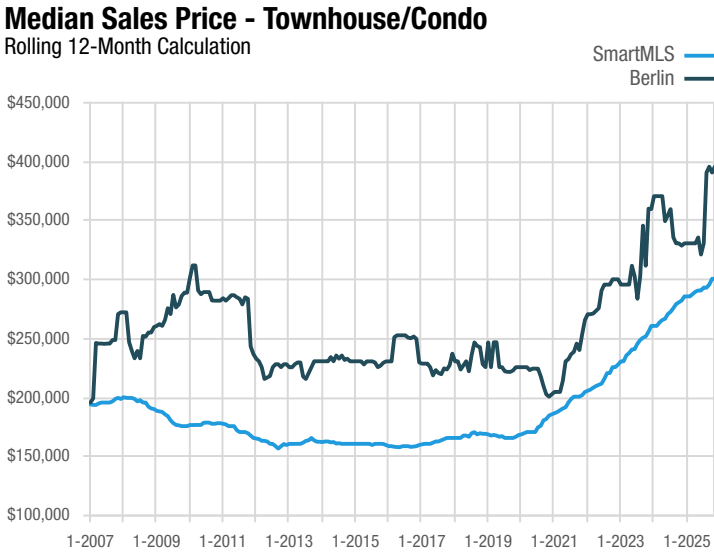
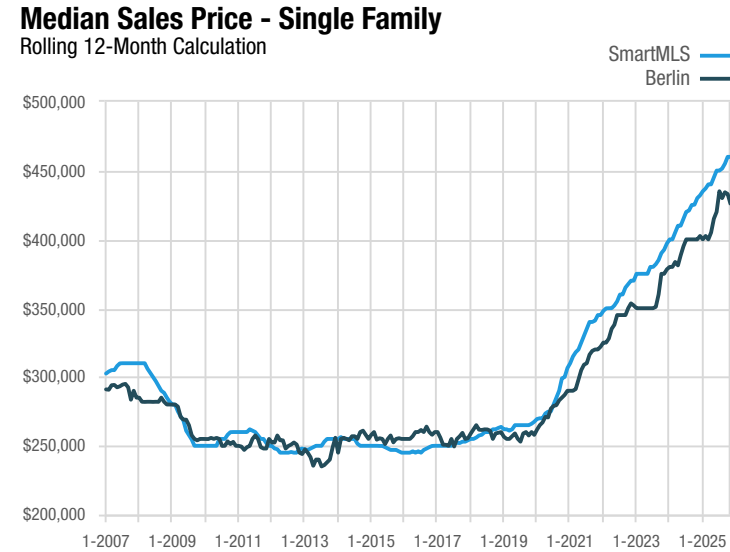
Berlin

Hartford County

Single Family	November			Year to Date		
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change
New Listings	17	10	- 41.2%	167	177	+ 6.0%
Pending Sales	17	10	- 41.2%	140	161	+ 15.0%
Closed Sales	15	12	- 20.0%	137	158	+ 15.3%
Days on Market Until Sale	14	12	- 14.3%	15	15	0.0%
Median Sales Price*	\$436,000	\$403,250	- 7.5%	\$400,000	\$426,563	+ 6.6%
Average Sales Price*	\$547,713	\$410,792	- 25.0%	\$439,140	\$462,553	+ 5.3%
Percent of List Price Received*	102.6%	103.3%	+ 0.7%	105.1%	104.7%	- 0.4%
Inventory of Homes for Sale	25	20	- 20.0%	—	—	—
Months Supply of Inventory	2.0	1.4	- 30.0%	—	—	—

Townhouse/Condo	November			Year to Date		
Key Metrics	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change
New Listings	3	1	- 66.7%	40	36	- 10.0%
Pending Sales	4	2	- 50.0%	37	29	- 21.6%
Closed Sales	3	0	- 100.0%	36	26	- 27.8%
Days on Market Until Sale	14	—	—	15	17	+ 13.3%
Median Sales Price*	\$300,000	—	—	\$328,000	\$395,000	+ 20.4%
Average Sales Price*	\$306,000	—	—	\$345,898	\$414,231	+ 19.8%
Percent of List Price Received*	102.3%	—	—	103.1%	101.6%	- 1.5%
Inventory of Homes for Sale	9	3	- 66.7%	—	—	—
Months Supply of Inventory	2.8	0.8	- 71.4%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.