Local Market Update – December 2024 A Research Tool Provided by SmartMLS

SMART

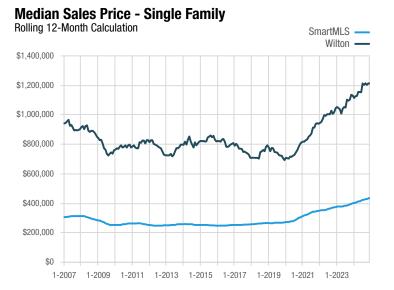
Wilton

Fairfield County

Single Family		December			Year to Date			
Key Metrics	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change		
New Listings	2	2	0.0%	239	251	+ 5.0%		
Pending Sales	23	18	- 21.7%	212	220	+ 3.8%		
Closed Sales	15	21	+ 40.0%	194	235	+ 21.1%		
Days on Market Until Sale	24	35	+ 45.8%	35	29	- 17.1%		
Median Sales Price*	\$996,000	\$935,000	- 6.1%	\$1,128,000	\$1,210,000	+ 7.3%		
Average Sales Price*	\$1,105,435	\$1,319,714	+ 19.4%	\$1,209,852	\$1,337,648	+ 10.6%		
Percent of List Price Received*	103.0%	101.6%	- 1.4%	105.5%	106.0%	+ 0.5%		
Inventory of Homes for Sale	17	14	- 17.6%					
Months Supply of Inventory	1.0	0.8	- 20.0%					

Townhouse/Condo	December			Year to Date		
Key Metrics	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
New Listings	1	2	+ 100.0%	35	34	- 2.9%
Pending Sales	0	2		34	31	- 8.8%
Closed Sales	0	3		35	29	- 17.1%
Days on Market Until Sale	_	9		44	17	- 61.4%
Median Sales Price*	_	\$600,000		\$561,000	\$535,000	- 4.6%
Average Sales Price*	_	\$557,000		\$639,246	\$640,512	+ 0.2%
Percent of List Price Received*	_	108.0%		105.5%	105.2%	- 0.3%
Inventory of Homes for Sale	2	3	+ 50.0%		—	_
Months Supply of Inventory	0.6	1.1	+ 83.3%			_

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price - Townhouse/Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.